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BUCHCONSTRUCTION.COM

August 27, 2012

Mr. Gary Heath, Jr.  
Vice President  
B.W. Hoovermill Co., Inc.  
6615 Tributary Street Ste.C  
Baltimore, MD. 21224

Re: B.W. Hoovermill

*My name is Gonzalo Martinez and I run the interior division for Buch Construction, Inc. I do not often take the time to write testimonials, but I want to let everyone know how pleased we are with B.W. Hoovermill. We have been working with them for nearly 10 years now, and we look forward to many more. We are more than pleased with the service we receive from everyone on their team. Whether it comes from the office or out on a jobsite, we know that we can count on them to get the job done right, on time, and within budget. Their installation crews are professional, courteous, and have never let us down, even under the most difficult circumstances. They take pride in their work and will never walk away from a job unless it is perfect. They have always been able to find a way to work with us to meet our needs. Having a great relationship with a subcontractor is very important to a general contractor in order to be successful and the relationship we have with B.W. Hoovermill is indeed a strong one. We are very fortunate to have them on our team and highly recommend them to anyone in need of a flooring contractor.*

Thank you,

A handwritten signature in black ink that reads 'Gonzalo Martinez'. The signature is fluid and cursive, with a large loop at the end of the last name.

Gonzalo Martinez  
Vice President, Interiors